

Exhibit 3

IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF VIRGINIA
RICHMOND DIVISION

6 ePLUS, INC. : Civil Action No.
7 vs. : 3:09CV620
8 LAWSON SOFTWARE, INC. : September 15, 2011

11 COMPLETE TRANSCRIPT OF THE CONFERENCE CALL
12 BEFORE THE HONORABLE ROBERT E. PAYNE
13 UNITED STATES DISTRICT JUDGE

15 || APPEARANCES:

16 Scott L. Robertson, Esquire
17 Michael G. Strapp, Esquire
18 Goodwin Procter, LLP
19 901 New York Avenue NW
 Suite 900
 Washington, D.C. 20001
20 Craig T. Merritt, Esquire

19 Craig T. Merritt, Esquire
20 Christian & Barton, LLP
21 909 East Main Street
22 Suite 1200
23 Richmond, Virginia 23219-3095
24 Counsel for the plaintiff

24 Peppy Peterson, RPR
25 Official Court Reporter
United States District Court

1 APPEARANCES: (cont'g)

2 Dabney J. Carr, IV, Esquire
3 Troutman Sanders, LLP
3 Troutman Sanders Building
4 1001 Haxall Point
4 Richmond, Virginia 23219

5 Daniel W. McDonald, Esquire
6 Kirstin L. Stoll-DeBell, Esquire
6 William D. Schultz, Esquire
7 Merchant & Gould, PC
7 80 South Eighth Street
8 Suite 3200
8 Minneapolis, Minnesota 55402

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

1 I've got about two more weeks and then I leave for Christmas
2 vacation and my visit with my grandchildren. So I don't have a
3 lot of time to be spending on this.

4 I want you to understand something, Mr. Schultz. I
5 don't know exactly what the discrepancies are, but I will tell
6 you when I read what I read that your client had said, I was
7 mightily distressed about it.

8 If they were working on something that simple and
9 that easy when they were telling me how hard it was and the
10 hardship it was going to be on all customers and everything,
11 all of the customer base and what a tragedy it was going to be
12 for the medical industry, and they were working on something
13 that was 20 minutes and easy to do and they didn't disclose
14 that, then I was misled, and I don't think the record in the
15 trial is right, and I'm frustrated about what I'm seeing.

16 Now, it may be that that can be harmonized, but I
17 want ePlus to have a full opportunity to harmonize it, because
18 if it is what I think it is, there are a number of people who
19 are in trouble.

20 MR. SCHULTZ: Your Honor, we have --

21 THE COURT: And I'm telling you, I want it dealt with
22 fully so that it can be appropriately dealt with.

23 MR. SCHULTZ: In fact, what I'm going to agree to do
24 here is I did not realize that ePlus was going to limit their
25 interrogatories and document requests to 15 and 12. What they